

BARRON EMPLOYEE PRICING PROGRAM

Our mission at Barron is to be a people-first, community-centered company. We know that mission begins by improving the lives of our people, and it is vital that we provide all of the goods and services we offer to our community-at-large to our team. It is critical we do so in a way that is both affordable to our teammates AND sustainable for our business. To provide affordable services in a sustainable way, we know there are certain times of the year—"shoulder seasons"—when planned upgrades for employees can be more easily scheduled, whereas "peak seasons" could have a negative impact on our ability to service external customers. This Employee Pricing Program addresses how we can balance out some of our natural business cycles while best supporting our team.

SILVER SHIELD MEMBERSHIPS

EMPLOYEE MEMBERSHIP:

Enhanced Benefits Include:

- One Free Ongoing Silver Shield Membership
- Performance Maintenance on a System of Your Choice
- WholeHome™ Assessment/Inspection of Your Choice
- Full 20% Service Discount Across ALL Trades
- Diagnostic, Parts & Labor
- 15% Equipment Discount Year-Round Across ALL Trades
- 15% Air Solutions Discount Year-Round
- No Overtime Rates...Ever
- One-Year Workmanship Guarantee
- Customer Portal Access: barronheating.com/membership/employee-silver-shield-membership

What's the catch?

- Must be used at your primary residence.
- No monetary value (cannot be gifted/redeemed).



EMPLOYEE'S FRIENDS/FAMILY MEMBERSHIP SPECIAL

\$100 kickoff maintenance with purchase of monthly membership for friends and family.

PLANNED INSTALLATIONS & SERVICE

YEAR-ROUND (PEAK SEASON) PROGRAM

EMPLOYEE:

- **15% discount** off standard pricing with Barron install.

EMPLOYEE'S FRIENDS/FAMILY:

- No fixed discount; pricing based on best current or recent promo (within three months).

FEBRUARY (SHOULDER SEASON) SPECIAL

EMPLOYEE:

- **30% discount** off standard pricing with Barron install (equipment in inventory). 20% discount off standard pricing with Barron install for non-inventory equipment. Hearth installs may be scheduled in June/July (shoulder season for Hearth).
- **20% discount** off standard pricing with Barron install for Solar.

EMPLOYEE'S FRIENDS/FAMILY:

- **15% discount** (not to be combined with any other offers/discounts).

EMPLOYEE'S FRIENDS/FAMILY COMMERCIAL SPECIAL

- **\$250 off Commercial Service Advantage (CSA)** for a friend, family member, or spouse with a business that needs Barron's Commercial Services.

**PSCCU
FINANCING
AVAILABLE**
Special Employee Rates
as low as 3.25%
(a 1.5% Discount!)

EMERGENCY INSTALLS (NO HEAT OR NO HOT WATER)

YEAR-ROUND PROGRAM

EMPLOYEE:

- **30% discount** off HVAC or plumbing with Barron installation.

HOW TO SCHEDULE

Email the following contacts to schedule. If booking for a friend/family, please indicate a "Friends & Family Coupon":

- **HVAC, Air Solutions, Plumbing, or Generators & Solar:** Contact the sales scheduling team to set an appointment—Scheduling@barronheating.com
- **Hearth Scheduling:** Contact John Boone—johneb@barronheating.com
- **Membership (Maintenance):** Contact Lydia D—lydiad@barronheating.com

- Our HPE / HDE / Technician will provide a full price estimate. The applicable discount will be taken off by accounting at billing.
- Employee jobs will be booked under Business Unit 99 (House Account). Friends/Family discounts will be booked through appropriate Business Unit (not BU 99).
- Estimates for quoting sales people or technicians must be provided by a different sales person or technician.

FEBRUARY SPECIAL—30% OFF FOR EMPLOYEES!

SPECIAL "SHOULDER" SEASON PROGRAM

INSTALL THROUGH MARCH 31ST
Book Appointments by February 28th

↩ TEAR & SHARE DEALS BELOW WITH YOUR FRIENDS & FAMILY

FRIENDS & FAMILY SPECIAL

Barron Employee's Friends & Family are Eligible For:
\$250 off standard pricing for Barron's
Commercial Service Advantage (CSA)

Cannot be combined with other offers. Sign up now through February 28, 2023.

FRIENDS & FAMILY SPECIAL

Barron Employee's Friends & Family are Eligible For:
\$100 Kickoff Maintenance of equipment of your choice
with purchase of a monthly Silver Shield Membership

Cannot be combined with other offers. Sign up now through February 28, 2023.

FRIENDS & FAMILY SPECIAL

Barron Employee's Friends & Family are Eligible For:
A 15% discount off standard pricing for HVAC, Air
Solutions, Firelight, Electrical, or Plumbing installations
by Barron. Solar installations eligible for a 10% discount.

Cannot be combined with other offers.
Book now through February 28, 2023, with installation by March 31, 2023.

February

DOUBLE DISCOUNT EMPLOYEE SPECIAL

SPECIAL "SHOULDER" SEASON PRICING PROGRAM

INSTALL THROUGH MARCH 31, 2023

Book Appointments by February 28th

30% OFF HVAC, AIR SOLUTIONS, FIRELIGHT, ELECTRICAL & PLUMBING*

*Discount off standard pricing with Barron install on inventoried items. Non-inventory items will receive a 20% discount. Employees only.

20% OFF SOLAR*

*Discount off standard pricing with Barron install. Employees only.

PSCCU FINANCING AVAILABLE
Special Employee Rates as low as 3.25% (a 1.5% Discount!)



BARRON IMPROVING LIVES™

TEAR & SHARE DEALS BELOW WITH YOUR FRIENDS & FAMILY

February FRIENDS & FAMILY SPECIAL

SAVE UP TO 15%

On HVAC, Air Solutions, Firelight, Electrical, Generators, Solar, & Fireplaces

• SEE REVERSE FOR DETAILS •

February FRIENDS & FAMILY SPECIAL

\$100 KICKOFF MAINTENANCE



With Purchase of Monthly Silver Shield Membership

• SEE REVERSE FOR DETAILS •

February FRIENDS & FAMILY SPECIAL

SAVE \$250

On a Commercial Service Advantage— for Friends/Family/Spouses With a Business!

• SEE REVERSE FOR DETAILS •